



**Financial Planning Questionnaire A**

## Personal Details

All clients need to complete this section.

|   | Client 1  | Client 2  |
|---|---|---|
| Are you fluent in English?  | <input type="checkbox"/> Yes <input type="checkbox"/> No      | <input type="checkbox"/> Yes <input type="checkbox"/> No      |
| Do you require the assistance of an interpreter?                    | <input type="checkbox"/> Yes <input type="checkbox"/> No      | <input type="checkbox"/> Yes <input type="checkbox"/> No      |
| Title (e.g. Mr, Mrs)  |   |   |
| Surname   |   |   |
| Given name  |   |   |
| Preferred name  |   |   |
| Gender  | <input type="checkbox"/> Male <input type="checkbox"/> Female | <input type="checkbox"/> Male <input type="checkbox"/> Female |
| Marital status  |   |   |
| Date of birth (DD/MM/YYYY)  | / /   | / /   |
| Retirement age  |   |   |
| Relationship between clients 1 and 2                                |   |   |
| Residential address   |   |   |
|   | State Postcode  | State Postcode  |
| Postal address<br>(write 'as above' if same as residential address) |   |   |
|   | State Postcode  | State Postcode  |
| Home telephone  |   |   |
| Business telephone  |   |   |
| Mobile  |   |   |
| Email address   |   |   |
| Facsimile   |   |   |
| Preferred contact method  |   |   |
| Are you an Australian resident for taxation purposes?               | <input type="checkbox"/> Yes <input type="checkbox"/> No      | <input type="checkbox"/> Yes <input type="checkbox"/> No      |
| If no, which country?   |   |   |

## Family Position

Please complete this section or tick the relevant box  Not applicable  Not disclosed

| Name | Date of Birth | Relationship | Financial Dependents                                     | When Would You Expect Dependency to Cease? |
|------|---------------|--------------|--|--|
|      | / /           |              | <input type="checkbox"/> Yes <input type="checkbox"/> No |  |
|      | / /           |              | <input type="checkbox"/> Yes <input type="checkbox"/> No |  |
|      | / /           |              | <input type="checkbox"/> Yes <input type="checkbox"/> No |  |
|      | / /           |              | <input type="checkbox"/> Yes <input type="checkbox"/> No |  |

## Employment Details

All clients need to complete this section.

|  | Client 1  | Client 2  |
|--|---|---|
| Occupation   |   |   |
| Breakdown of occupation duties (administration, manual, travel, etc) |   |   |
| Employment status  | <input type="checkbox"/> Full-time <input type="checkbox"/> Unemployed<br><input type="checkbox"/> Part-time <input type="checkbox"/> Homemaker<br><input type="checkbox"/> Casual <input type="checkbox"/> Retired | <input type="checkbox"/> Full-time <input type="checkbox"/> Unemployed<br><input type="checkbox"/> Part-time <input type="checkbox"/> Homemaker<br><input type="checkbox"/> Casual <input type="checkbox"/> Retired |
| Hours worked per week  |   |   |
| Employer's name  |   |   |

## Health

Please complete this section or tick the relevant box  Not applicable  Not disclosed

|   | Client 1   | Client 2   |
|---|--|--|
| Smoker  | <input type="checkbox"/> Yes <input type="checkbox"/> No   | <input type="checkbox"/> Yes <input type="checkbox"/> No   |
| Do you have private health insurance?   | <input type="checkbox"/> Yes <input type="checkbox"/> No   | <input type="checkbox"/> Yes <input type="checkbox"/> No   |
| If yes, please outline the provider details   |  |  |
| Do you know of, or have you been made aware of, any issues which may be relevant to the assessment of a life insurance application? For example: known medical conditions; occupational hazards; planned overseas travel; engagement in hazardous pursuits; and/or immediate family medical history concerns. | <input type="checkbox"/> Yes <input type="checkbox"/> No<br><input type="checkbox"/> Not disclosed | <input type="checkbox"/> Yes <input type="checkbox"/> No<br><input type="checkbox"/> Not disclosed |
| If yes, please provide details or alternatively complete the 'Life Insurance Pre-Assessment Request' and attach as an addendum to this document.  |  |  |

# Assets and Liabilities

All clients need to complete this section.

## Lifestyle and Business Assets

| Detail                              | Owner | Current Value | Debt |
|-------------------------------------|-------|---------------|------|
| Principal residence                 |       | \$            | \$   |
| Home contents                       |       | \$            | \$   |
| Motor vehicle                       |       | \$            | \$   |
| Holiday house                       |       | \$            | \$   |
| Business goodwill                   |       | \$            | \$   |
| Business (plant, stock & equipment) |       | \$            | \$   |
| Other                               |       | \$            | \$   |
| Other                               |       | \$            | \$   |
| Other                               |       | \$            | \$   |

## Superannuation / Pension / Investment

Please complete this section or tick the relevant box  Not applicable  Not disclosed

Alternate superannuation/income stream data collection used and attached.

Please attach an addendum to the back of this document if you are unable to fit all existing funds below.

Please attach the Replacement Checklist as an addendum to the back of this document if you are replacing an existing superannuation/income stream.

### Superannuation Details - Client 1

|                    | 1 | 2 | 3 | 4 |
|--------------------|---|---|---|---|
| Owner              |   |   |   |   |
| Fund name/provider |   |   |   |   |
| Member number      |   |   |   |   |
| Estimated balance  |   |   |   |   |

### Superannuation Details - Client 2

|                    | 1 | 2 | 3 | 4 |
|--------------------|---|---|---|---|
| Owner              |   |   |   |   |
| Fund name/provider |   |   |   |   |
| Member number      |   |   |   |   |
| Estimated balance  |   |   |   |   |

## Current Protection Insurance Details

Please complete this section or tick the relevant box  Not applicable  Not disclosed

### Client 1

| Life Insured | Policy Number | Insurer | Insured Benefits  | Cover / Sum Insured  |
|--------------|---------------|---------|---|----------------------|
|              |               |         | <input type="checkbox"/> Life<br><input type="checkbox"/> TPD<br><input type="checkbox"/> Trauma<br><input type="checkbox"/> IP | \$<br>\$<br>\$<br>\$ |

### Client 2

| Life Insured | Policy Number | Insurer | Insured Benefits  | Cover / Sum Insured  |
|--------------|---------------|---------|---|----------------------|
|              |               |         | <input type="checkbox"/> Life<br><input type="checkbox"/> TPD<br><input type="checkbox"/> Trauma<br><input type="checkbox"/> IP | \$<br>\$<br>\$<br>\$ |

## Estate Planning

Please complete this section or tick the relevant box  Not applicable  Not disclosed

|                                | Client 1   | Client 2   |
|--------------------------------|--|--|
| <b>Will</b>                    |  |  |
| Do you have a Will?            | <input type="checkbox"/> Yes <input type="checkbox"/> No   | <input type="checkbox"/> Yes <input type="checkbox"/> No   |
| What is the date of your Will? | / /  | / /  |
| Is your Will current?          | <input type="checkbox"/> Yes <input type="checkbox"/> No   | <input type="checkbox"/> Yes <input type="checkbox"/> No   |
| <b>Power of Attorney (POA)</b> |  |  |
| Do you have a current POA?     | <input type="checkbox"/> Yes <input type="checkbox"/> No   | <input type="checkbox"/> Yes <input type="checkbox"/> No   |
| If yes, please state type:     | <input type="checkbox"/> Enduring <input type="checkbox"/> General<br><input type="checkbox"/> Medical <input type="checkbox"/> Other<br><input type="checkbox"/> Normal | <input type="checkbox"/> Enduring <input type="checkbox"/> General<br><input type="checkbox"/> Medical <input type="checkbox"/> Other<br><input type="checkbox"/> Normal |
| Who is (are) the Attorney(s)?  |  |  |